# The Defense Reutilization and Marketing Service: At a Glance

[The following information about the Defense Reutilization and Marketing Service (DRMS) is courtesy of the DRMS web site listed at: <a href="http://www.dla.mil/drms">http://www.dla.mil/drms</a>.]

#### **Reutilization Means Big Savings**

In fiscal 2006, \$1.9 billion worth of property was reutilized. Every dollar's worth of property reutilized is a tax dollar saved. The DRMS also supports the Humanitarian Assistance and Foreign Military Sales programs (FMS). Over the years, sales of DRMS excess property through the FMS program has risen from modest beginnings to a multi-million dollar program. A large portion of that growth can be attributed to the advent of modern, web based systems by which purchasers can have ready access to material available for purchase.

Originally established in 1972 to consolidate the different military services' disposal operations, the Defense Property Disposal Service (DPDS) was renamed the DRMS in 1985. DRMS is part of the Defense Logistics Agency (DLA), based on Fort Belvoir, Virginia.

#### **Disposing of Excess Property**

DRMS disposes of excess property received from the military services. The inventory changes daily and includes thousands of items: from air conditioners to vehicles, clothing to computers, and much more. Property is first offered for reutilization within the Department of Defense (DoD), transfer to other federal agencies, or donation to state and local governments and other qualified organizations. Selling DoD surplus property. DRMS manages the DoD surplus property sales program. Excess property that is not reutilized, transferred or donated may be sold to the public as surplus.

The DRMS National Sales Office has a commercial venture partnership with Government Liquidation to purchase and re-sell all non-demil-required usable property in the United States, Guam, Hawaii and Puerto Rico. Sales include high-value property, such as aircraft parts, machine tools, hardware, electronics, material handling equipment, and vehicles. DRMS overseas locations conduct zone sales for all non-demil required usable property. These sales are either held through sealed bid, auction, or retail, fixed price sales, aimed at customers interested in buying inexpensive items for personal use.

DRMS also offers a sales service for those DoD customers who have direct sales authority (such as under the Exchange Sale Program). For a modest percentage of the proceeds, DRMS will perform all merchandising, advertising and contracting functions, providing the DoD military service peace of mind that all laws and regulations are followed.

#### **Our Web Site**

DRMS displays property available for reutilization, transfer and donation on the Internet. The Web site offers detailed information, including the property's condition and location. For sales information, sales schedules, and past bid sales results, go to the Government Liquidation web site: <a href="http://www.govliquidation.co/">http://www.govliquidation.co/</a>.

### **Keeping the Environment in Mind**

DRMS manages the disposal of hazardous property for DoD activities, maximizing the use of each item and minimizing environmental risks and costs.

## **Special Programs**

The Resource Recovery and Recycling Program conserve natural resources, reduce waste products and returns revenue to the military services. Through recycling, the Precious Metals Recovery Program significantly reduces the need for DoD to purchase metals such as gold, silver and platinum family metals through recycling of excess and surplus scrap containing precious metals.

### **Demilitarization**

Certain property is demilitarized (i.e., rendered useless for its originally intended purpose). Surplus property with inherent military characteristics must undergo "demil." Offensive and defensive weapons and associated material are demilitarized prior to sale or as a condition of sale.

## Global Support for the U.S. Military

DRMS has a worldwide presence within DoD, with disposal specialists in fourteen foreign countries, two U.S. territories (Guam and Puerto Rico) and thirty-nine states. The total DRMS work force numbers approximately 1,400 people. Of those, approximately 332 work at its Battle Creek, Michigan, headquarters. DRMS also supports military contingency missions, wherever that takes us, be it Iraq, Afghanistan, Saudi Arabia, Pakistan, Bosnia, Kosovo, Kyrgyzstan or Uzbekistan.

#### **Customer Interaction Center**

Customer service representatives are available to answer your questions 24 hours a day, seven days a week at phone numbers (877) 352-2255 from Canada: (269) 961-7197. You can also fax your questions, (269) 961-5305, or e-mail them, <u>custservice@dlis.dla.mil.</u>